

INFORMATION PROFORMA (INDIAN VENDORS)

1. **Name of the Vendor/Company/Firm.**

(Company profile including Share Holding pattern, in brief, to be attached)

2. **Type (Tick the relevant category).**

Original Equipment Manufacturer (OEM)	Yes/No
Authorised Vendor of foreign OEM	Yes/No (attach details, if yes)
Others (give specific details)	

3. **Contact Details.**

Postal Address:

City: _____ **State / Province:** _____

Country: _____ **Pin / Zip Code:** _____

Tele: _____ **Fax:** _____

URL/Web Site: _____

4. **Local Branch/ Liaison Office / Authorized Representatives in India (if any).**

Name & Address: _____

City: _____ **Province / State:** _____

Pin code _____ **Tele:** _____ **Fax:** _____

5. **Financial Details.**

(a) Category of Industry (Large/Medium/Small Scale) : _____

(b) Annual turnover : _____ (in INR)

(c) Number of employees in firm : _____

(d) Details of manufacturing infrastructure available: _____

(e) Earlier contracts with Indian Ministry of Defence/ Government agencies :

<u>Contract Number</u>	<u>Equipment</u>	<u>Quantity</u>	<u>Cost</u>

6. **Certification by Quality Assurance Organization (if applicable).**

<u>Name of Agency</u>	<u>Certification</u>	<u>Applicable from (Date & Year)</u>	<u>Valid till (Date & Year)</u>

7. **Details of Registration.**

<u>Agency</u>	<u>Registration No</u>	<u>Validity</u>	<u>Equipment</u>
DGS&D			
DGQA/DGAQA/DGNAI			
OFB			
DRDO			
Any other Government Agency			

8. **Membership of FICCI/ASSOCHAM/CII or other Industrial Association.**

Name of Organization	Membership Number
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9. **Equipment/ Product Profile (to be submitted for each product separately).**

(a) Name of Product : _____

(IDDM Capability be indicated against the product)
(Should be given category wise)

(b) Description (attach technical literature) :- _____

(c) Whether OEM or Integrator : _____

(d) Name and address of Foreign collaborator (if any) : _____

(e) Industrial Licence Number : _____

(Specifically mention the items for which DIL has been accorded)

(f) If Industrial Licence for the production of the equipment not held, has the vendor applied for the same? If yes, specify the details of the application and when is it likely to be granted?

(g) Indigenous component of the product (in percentage) and value additions done by the vendor: _____

(h) Details of Foreign Exchange (FE) content (in percentage)_____

(j) Status (in service/design development state): _____. If the equipment is in design & development state, how much time will the vendor take to start production?

(k) What are the applicable key technologies and materials required for manufacturing of the equipment / system / platform and the extent of their availability or accessibility in case they are not available in India?

(l) What are the critical technologies which the vendor has taken from their global partners, if any? Details of the foreign partner may please be specified.

(m) Does the vendor have the capability to design, development, manufacture, test and integrate the system?

(n) Is the complete set of the design and production drawing and source code for all software applications/program of the equipment available with the vendor? If yes, can they be produced for verification as and when required?

(o) Production capacity per annum : _____. Is the production capability likely to increase?

(p) In case the equipment is to be produced/integrated indigenously, how much time will the vendor take to start production?

(q) What is the recommended 'Delivery Schedule' for 375 Loiter Munition System?

(r) Countries/ agencies where equipment supplied earlier (give details of quantity supplied):

(s) Estimated price of the equipment _____

(t) What are the enhanced parameters/specifications that can be provided by the OEM/Vendor?

10. Alternative for meeting the objectives of the equipment set forth in the RFI.

11. What INCOTERMS 2010 are suitable/preferred by the vendor and for what reasons?

12. What is the preferred mode of shipment of goods – rail, road, sea, air or combination?

13. In view of the vendor, what should be the preferred categorization (as per Chapter I of DPP-2016) for the procurement of the product by Indian Army?

14. Any other relevant information: _____

15. **Declaration**. It is certified that the above information is true and any changes will be intimated at the earliest.

(Authorized Signatory)

INFORMATION PROFORMA (FOREIGN VENDORS)

1. **Name of the Vendor/Company/Firm.**

(Company profile in brief, to be attached)

2. **Type (Tick the relevant category).**

Original Equipment Manufacturer (OEM) - Yes/No _____

Government sponsored Export Agency - Yes/No (Details of registration to be provided)

Authorized Vendor of OEM - Yes/No (attach details)

Others (give specific details) _____

3. **Contact Details.**

Postal Address:

City: _____ **State / Province:** _____

Country: _____ **Pin/Zip Code:** _____

Tele: _____ **Fax:** _____

URL/Web Site: _____

4. **Local Branch/ Liaison Office/Authorised Representative, in India (if any).**

Name & Address: _____

City: _____ Province / State: _____

Pin code _____ Tele: _____ Fax: _____

5. **Financial Details.**

- (a) Annual turnover : _____ (in USD)
- (b) Number of Employees in firm _____
- (c) Details of manufacturing infrastructure available _____
- (d) Earlier contracts with Indian Ministry of Defence / Government agencies :

<u>Contract Number</u>	<u>Quantity</u>	<u>Cost</u>

6. **Certification by Quality Assurance Organization (if applicable).**

Name of Agency	Certification	Applicable from (Date & Year)	Valid till (Date & Year)

7. **Equipment/ Product Profile (to be submitted for each product separately).**

- (a) Name of Product : ____
(Should be given category wise)
- (b) Description (attach technical literature) :- ____
- (c) Whether OEM or Integrator : ____
- (d) Does the vendor have any Indian manufacturing partner? If yes, specify details. If no, is the foreign OEM/vendor willing to enter into JV with Indian private industry/DPSU? ____
- (e) What are the critical technologies which the vendor has taken from their global partners, if any?
- (f) Does the vendor have the capability to design, develop, manufacture, test and integrate the system?
- (g) Is the OEM/vendor willing to offer licensed production in India?

- (h) Status (in service/Design development stage): _____. If the equipment is in design & development state, how much time will the vendor take to start production? _____
- (j) Production capacity per annum: _____. Is the production capability likely to increase? _____
- (k) In case the equipment is to be produced/integrated indigenously, how much time will the vendor take to start production?
- (l) What is the recommended 'Delivery Schedule' for 375 Loiter Munition System?
- (m) Countries where equipment is in service: _____
- (m) Have the OEM/Vendor supplied the equipment to any other country? If yes, furnish details of the quantity supplied and year of supply.
- (n) Whether export clearance is required from respective Government:
- (o) Any collaboration/joint venture/co-production/authorized dealer with Indian Industry (give details):
- Name & Address _____
- Tele: _____ Fax: _____
- (p) Estimated price of the equipment _____

(q) What are the enhanced parameters/specifications that can be provided by the OEM/Vendor?

8. What INCOTERMS 2010 are suitable/preferred by the vendor and for what reasons?
9. What is the preferred mode of shipment of goods – rail, road, sea, air or combination?
10. Does the transportation system in the OEM/Vendor country and its connectivity to India require trans-shipment of goods?
11. Alternatives for meeting the objectives of the equipment set forth in the RFI.
12. Any other relevant information: _____
13. **Declaration**. It is certified that the above information is true and any changes will be intimated at the earliest.

(Authorised Signatory)